

Franchise and Distribution

Attorneys on Larkin Hoffman's franchise and distribution team use their deep industry experience to help clients gain an edge over their competitors. We advise franchisors of all shapes and sizes – from start-ups to sophisticated multinationals, bringing extensive knowledge not only of the law, but also of business issues unique to franchising. Over the years, our clients have included full-service and quick-service restaurants, service businesses such as dental offices, home inspection services, travel services, real estate services, and weight loss clinics, a variety of retail store concepts and hotels, and Internet-based businesses.

“This ... team is based in Minneapolis and assists a range of clients, from startups to major multinational franchisors. In addition to its expertise in franchise transaction work, the group has significant skill in litigation and arbitration, and has continued to expand in the international market, representing US companies selling master franchises overseas.” - - Chambers USA

Our team advises clients on a wide range of franchising issues – everything from questions about the benefits and disadvantages of franchising, to preparation and registration of franchise documents, to counseling on franchise relationship issues. We help our clients structure franchise offerings, and we resolve disputes through mediation, arbitration and litigation.

We are committed to building knowledge about franchising beyond legal formalities and requirements. To this end, we have published more than 100 articles and columns on franchise law and industry issues. In addition, our attorneys have served on the board of directors for the International Franchise Association and the governing committee of the American Bar Association's Forum on Franchising.

The success we achieve for our clients is based on our dedication to truly responsive service. Our clients frequently comment on how refreshing it is to work with attorneys who respond quickly to questions and requests and have the experience to answer many inquiries without extensive research.